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September 17, 2018

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Re: In re Township of Greenwich Compliance with Third Round Mount
Laurel Obligation, Docket No: WRN-L-000228-15
RESPONSE TO TIPTON LETTER DATED SEPTEMBER 12, 2018 RE: OPTION B

Dear Mr. Tipton:

I discussed with the Greenwich Township Ad Hoc Affordable Housing Committee (the "AHC") at its meeting earlier this evening the proposal set forth in your letter to me dated September 12, 2018 and your request "to continue . . . discussions with the Township towards entering into an eventual agreement as more specifically referenced" in your letter. I am writing to provide you with the response.

The AHC voted unanimously that it is willing to meet to continue discussions with your clients but provided that your clients submit copies of all contracts they have with the property owners (as was previously requested) and re-submit their proposal to incorporate the following changes:

1. The request for the PILOT must be eliminated and not be a part of the proposal. (See Legal Memorandum from Jon Drill, Esq. and Katie Razin, Esq. to Brian Tipton, Esq. dated September 17, 2018 which is attached to this letter as exhibit A and which concludes that the properties included in Option B cannot be deemed to be an area in need of redevelopment and cannot qualify for a redevelopment plan under the Redevelopment Law so the Township cannot legally enter into a PILOT under the Tax Exemption Law.)

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- 2. The proposal must include your clients constructing all 121 affordable housing units. Under the proposal set forth in your letter your client proposes to construct just 60 units.
- 3. The proposal must not involve the Township and/or any Township agency owning any of the affordable units. Under the proposal set forth in your letter the Township would own the 60 units your client would be constructing.

Please advise if your clients are willing to submit the contracts and make the changes in their proposal as specified above and, if so, please provide me with dates by which the contracts will be submitted and the proposal re-submitted. In that event, please also submit some suggested meeting dates.

Feel free to contact me anytime if you have any questions or concerns.

Very truly yours,

Sprather E. Dull

JONATHAN E. DRILL